

# Q3 2024 Results

November 12th, 2024



### **Key Updates and Results**



National National Invoiced Volume
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813 **MMCFD** - 3.0%

Q3 2024

838 **MMCFD** 

Q3 2023



During 2023, due to the drought occured, there was extraordinary demand on power generation. Excluding this effect, the invoiced volume increased by 3.5% mainly due to Industries (+10MMFCD), NGV (+7MMFCD) y Residential & Commercial sectors (+4MMFCD).



### Connections

46,464 - 0.6%

46,746



Connections continue to be made in line with the Five-Year Plan approved by the government, we managed to connect 1.93 million customers by September 2024, having added 46,464 customers during Q3 2024.



### **Network**

269 Km - 0.8%

272 Km

60

With this, we have constructed a total of 17.943 kilometers of networks at the end of Q3 2024.



### **EBITDA**

Credit Ratings

64 **MMUSD** + 6.9%

**MMUSD** 



EBITDA increased mainly due to the increase in invoiced volume of the Industrial, NGV and Residential & Commercial sectors, as well as the increase in average price given the additional investment plan. Moreover, the company had higher income of non-regulated business during Q3 2024.

International

National

**BBB** negative

**BBB** stable

**AAA** stable



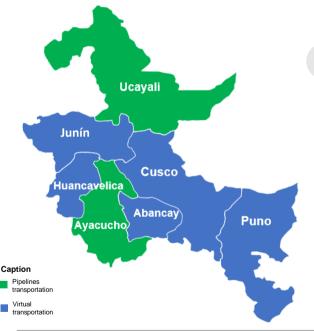
Fitch Ratings and Moody's ratified Cálidda's rating with an investment grade. This reflects the strength of the company's results and the predictability of its cash flows.

**AAA** stable

### **Key Updates and Results**



### Proposal for the Expansion of Natural Gas in Central-Southern regions of Peru





**Investment:** + USD 400 millions in 7 regions



Infrastructure: 2 City Gates + 2,500 Km of networks



**Initial connection:** + 150 thousand homes.



**Transportation:** pipelines and virtual



Execution period: 2026 - 2030



**Jobs** + 9,000



**Population total savings** 





**Reduction of CO2 emissions** 

175 thousand tons of CO2(eq)

### **Key Updates and Results**



Rebagliati Hospital The energy consumption of Edgardo Rebagliati Hospital, the largest in the country, was changed. This will benefit more than 1,600 patients. The event was attended by the Minister of Energy and Mines, authorities from the Ministry of Environment and EsSalud. In the first two years, savings of more than 2 million of soles are projected.



Heavy NGV Different mechanisms continue to be used to promote the conversion of heavy vehicles to NGV. During the quarter, 181 vehicles, including tractors, buses and trucks, have been converted through fractionation and financing mechanisms.



Fair: Sustainable transport Cálidda participated directly in presentations, discusión panels and had its own stand to publicize the benefits and progress of NGV in Heavy Transport. As a result of the fair, an agreement was signed for the adquisition of 30 NGV buses by Consorcio Lima Bus and the purchase of the first new NGV bus for the renovation of buses of the Metropolitano of Lima.



20 years Camisea event Macroconsult presented the report "20 years of Camisea in Perú", which revels the economic impact generated by the three companies in the chain: Pluspetrol, TGP y Cálidda.

During the 20 years, the 3 companies generated an impact on the peruvian GDP of more than **S/ 200** billions; it was also reported that the companies have generated more than **56,000** jobs on average.





**Commercial, Operational** and Financial Performance

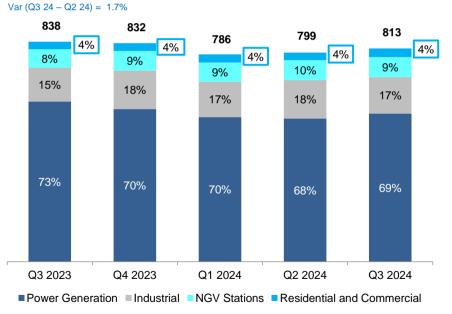
### **Commercial Performance**

### **Invoiced Volume and Competitiveness of the Distribution Tariff**

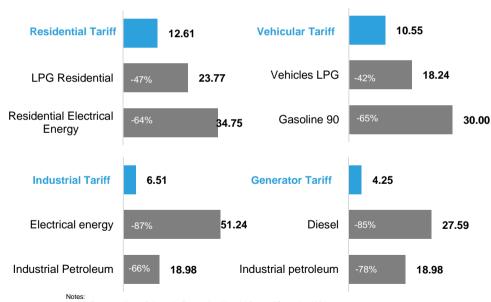


### **Invoiced Volume (MMCFD)**

Var (Q3 24 - Q3 23) = -3.0%



### **Tariff Competitiveness (USD/MMBTU)**

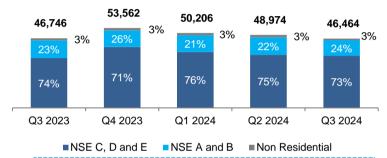


- The most representative rates are presented by customer segment.
- The end-user tariff includes gas, transportation and distribution.
- In the case of the NGV Segment, the final tariff includes the margin of the NGV Service Station.

# **Operational Performance**Connections and Distribution Networks

### **New Connections**

Var (Q3 24 - Q3 23) = -0.6%Var (Q3 24 - Q2 24) = -5.1%

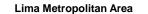


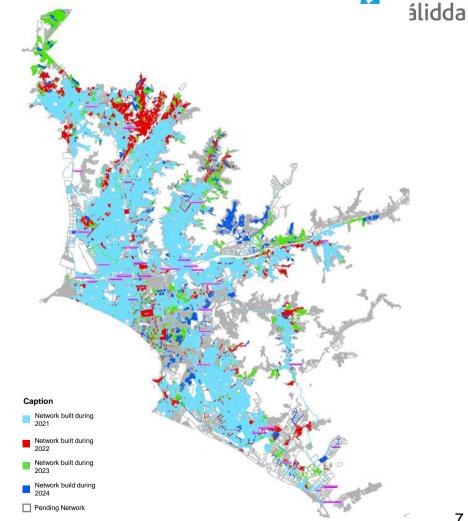
1.93 million customers in Q3 2024, 90% of the most vulnerable sectors

### **Distribution System (km)**

Var (Q3 24 - Q3 23) = -0.8%Var (Q3 24 - Q2 24) = 9.6%







# Financial Performance EBITDA and Net Income



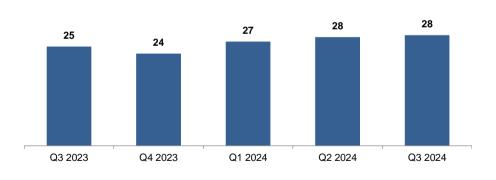
### **EBITDA (MMUSD)**

Var (Q3 24 - Q3 23) = 6.9%Var (Q3 24 - Q2 24) = 0.9%

# Q3 2023 Q4 2023 Q1 2024 Q2 2024 Q3 2024 Adjusted EBITDA Margin of 62.0%<sup>1/</sup>

### **Net Income (MMUSD)**

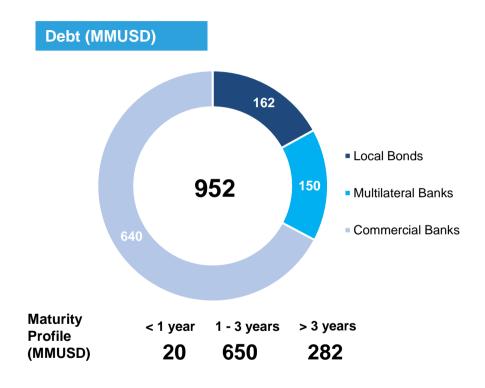
Var (Q3 24 - Q3 23) = 11.5%Var (Q3 24 - Q1 24) = 1.7%



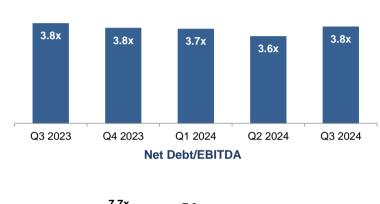
Adjusted Net Margin of 26.6% 1/

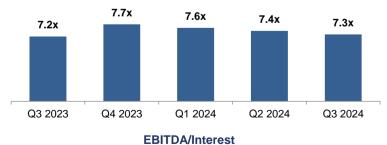
# **Financial Performance** Financing





### **Financial Ratios**







# **Guidance**



也 <sub>只</sub> Network	950 Km
Connections	170,000 — 180,000 Total: 1.9MM – 2.0MM
EBITDA	235 – 245 MMUSD
Net Debt / EBITDA	3.75x – 3.85x



Q&A



## Revenue Composition of Cálidda



### Adjusted Income Distribution (%) - Q3 2024 Pass-Through Concept Cálidda's main operating income generated Sale and Pass-through revenues associated with the Distribution from the distribution of natural gas for the 74% transport of sale and transportation of natural gas that are service different customer segments. Natural gas passed on to final consumers Operational income charged to the final Revenue from the Pass-through income associated with the consumer for the internal installation of any Connection expansion of the investments made by Cálidda in relation to the 17% pipe necessary to achieve the connection with services **Main Network** expansion of the distribution network. the network of Cálidda. Includes income from financing facilities and connection rights. Operational income that is generated primarily from the relocation of networks and other 9% Other services services.





